

GRAND BEAR GOLF CLUB SUCCESS STORY

Grand Bear Golf Club's improves guest experience and productivity with new fiber install

GRAND BEAR

Overview

The guest experience is everything for a prestigious golf course like the Grand Bear Golf Club. This Jack Nicklaus Signature Design golf club first opened its doors in 1999 to widespread fanfare and near universal acclaim.

Today, the mission is simple: to provide golfers with an unparalleled experience, complete with towering pines in the natural cypress wetlands, secluded fairways, and meticulous greens designed by the legend himself.

And yet, providing a memorable guest experience goes beyond the green. It starts with offering superior customer service from initial bag drop at arrival to providing the perfect location for special celebrations like weddings, tournaments, and more.

Getting all of these things right means having reliable internet and connectivity to support employees as they work to create the best possible guest experience.

Discover how Grand Bear's partnership with Momentum provided them with ultra-fast and reliable internet on a tight timeline.



The problem

Grand Bear Golf Club continued to experience poor voice and Wi-Fi quality caused by low internet speeds. The existing connectivity was unreliable and directly impacted both the guest and employee experience.

They knew something needed to change, but their existing provider was unable to install the new copper lines needed to boost reliability and availability. Plus, a competitor completed a site survey, quoting Grand Bear for an install from the main street that significantly exceeded their budget.

And with Grand Bear set to host a major PGA event — timing was everything. They needed to find a partner that could deliver reliable connectivity, fast.

The solution

Grand Bear wanted to find a flexible partner that could offer a variety of solutions for implementation and ongoing support.
Ultimately, they decided to partner with Momentum and the Abadi Group to overcome their connectivity challenges.

With Momentum by their side, Grand Bear was able to deploy faster internet, install fiber connectivity, and boost overall service quality. They also had access to an experienced partner who could guide them through the whole process.



The outcome

Grand Bear saw a drastic improvement in internet speed and reliability, thanks to Momentum. They no longer struggled with low quality phone connections or unreliable internet impacting the guest experience.

Grand Bear managed to boost employee productivity while creating a positive guest experience. Reliable connectivity enabled guests to access the internet whenever, improved credit card processing times, and allowed employees to do their best work without worrying about poor internet connectivity. Best of all, Grand Bear experienced fewer outages with Momentum.



Deploy lightning fast connectivity from anywhere in the world

Are you looking to install, upgrade, or explore new connectivity options for your business?

Discover how Momentum can help you deploy fast and reliable internet almost anywhere in the world. Get in touch today to learn more.

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