



MOMENTUM



PTR BALER & COMPACTOR SUCCESS STORY

PTR simplifies DR planning and trims costs with dynamic hosted phone system



Overview

PTR Baler & Compactor is no stranger to providing their customers with effective waste and recycling solutions. After all, it's one of their core guarantees.

Following through on that guarantee while supporting the ongoing push for sustainable solutions meant the company needed to improve the IT systems its teams relied on every day.

Discover how a phone system upgrade helped PTR boost productivity, reduce spend, and support its commitment to sustainability.



Photo from PTR Baler & Compactor Facebook

About PTR Baler & Compactor

PTR Baler & Compactor is a nationally respected manufacturer of balers, compactors, and service equipment in the recycling and waste reduction industry. PTR's mission is to provide customers with industry-best value for high quality products manufactured for safety and durability. PTR also champions both environmental preservation and protection through its active commitment to providing and servicing eco-friendly products.

The problem

PTR Baler & Compactor had been using an aging, premise-based private telephone network — better known as a Private Branch Exchange or PBX.

But as PTR grew, so too did their need for a more advanced phone system that could address their evolving needs.

One problem: their existing provider told them their system and infrastructure would require a significant and expensive upgrade.

The solution

PTR began exploring alternatives. They knew they wanted their new phone system to be more dynamic and capable of supporting a disaster recovery plan.

After exploring a few potential vendors, they decided to partner with Momentum to adopt their cloud voice solution.

The outcome

Almost immediately, PTR saw a noticeable improvement in the capabilities of their phone system and the overall level of service Momentum provided during the engagement.

Not only did PTR unlock significant operational benefits from their new hosted solution — the switch to Momentum also aligned with the brand's overall cost reduction strategy. Simply switching to Momentum allowed PTR to save a large portion of their budget.

More importantly, PTR's partnership with Momentum allowed them to create and implement a disaster recovery plan that ensures the safety of their data and connectivity. The two organizations were also able to take steps in supporting each other's initiatives for being environmentally conscious.





Deploy a cost-effective and feature-rich phone system today

Are you looking to upgrade or deploy a new phone system for your business?

Let Momentum make your next cloud voice deployment a seamless process from the start. Get in touch today to learn more.

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